



Kadee® Quality Products Co.  
673 Avenue C  
White City, OR 97503-1078  
U.S.A.

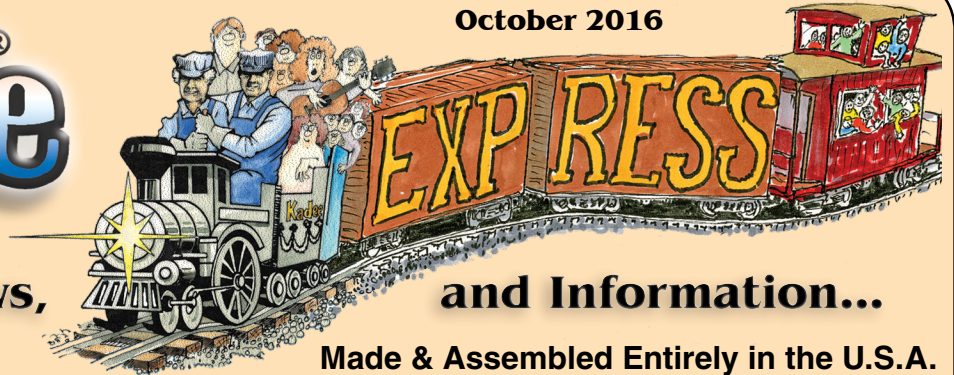
Tel: 541-826-3883 FAX: 541-826-4013 <http://www.kadee.com> e-mail: [mail@kadee.com](mailto:mail@kadee.com)

The Coupler People®



The Coupler People®

October 2016



New Products, News,

and Information...

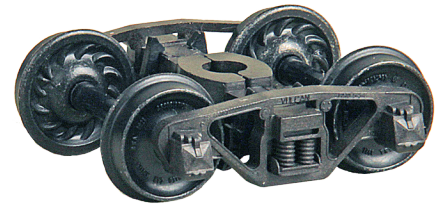
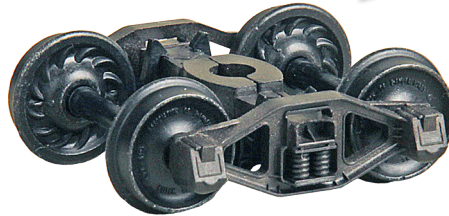
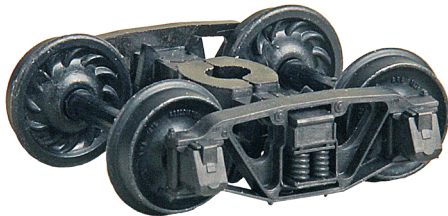
Made & Assembled Entirely in the U.S.A.

## HO-Scale HGC Trucks

- HGC 2 Piece Self Equalizing Trucks
- All Metal Non-Magnetic Wheels with Free Rolling Insulated Axles
- Clip on Brake Pads
- Self Centering

**NEW**

  
Made in the U.S.A.



**#571** Code 110 Wheels ..... \$10.25 1 Pair  
**#1571** Code 88 Wheels ..... \$10.55 1 Pair  
**ANDREWS (1898)**

**#572** Code 110 Wheels ..... \$10.25 1 Pair  
**#1572** Code 88 Wheels ..... \$10.55 1 Pair  
**BETTENDORF T-SECTION**

**#573** Code 110 Wheels ..... \$10.25 1 Pair  
**#1573** Code 88 Wheels ..... \$10.55 1 Pair  
**VULCAN DOUBLE TRUSS**

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# New Rolling Stock Now Available!

## HO-Scale Ready-to-Run Super Detail Rolling Stock

Kadee® prides itself in creating and manufacturing premium "RTR" rolling stock as close to scale & detail as possible. Model railroaders can expect only the best quality & craftsmanship with every Kadee® quality product. Nothing stacks up to the accuracy, detail, quality, & authenticity of Kadee® Cars over all other "RTR" cars on the market.

Made & Assembled Entirely in the U.S.A.



40' PS-1 Boxcar

50' PS-1 Boxcar

PS-2 Hopper



## NEW October 2016

4931 MILW #8754 ..... \$37.95  
 Lot: 8224 - Series: 8725-8774  
 Door: 7' - BLT. 1955 - Factory New  
 Red Oxide



Made & Assembled  
 Entirely in the U.S.A.



- 40 Ft. Boxcar  
 - 7 Ft. Movable Doors

## NEW October 2016

8044 SOO #6837 ..... \$42.95  
 Lot: 8378C - Series: 6845-6893  
 BLT. 1957 - Factory New  
 Red Oxide



Made & Assembled  
 Entirely in the U.S.A.



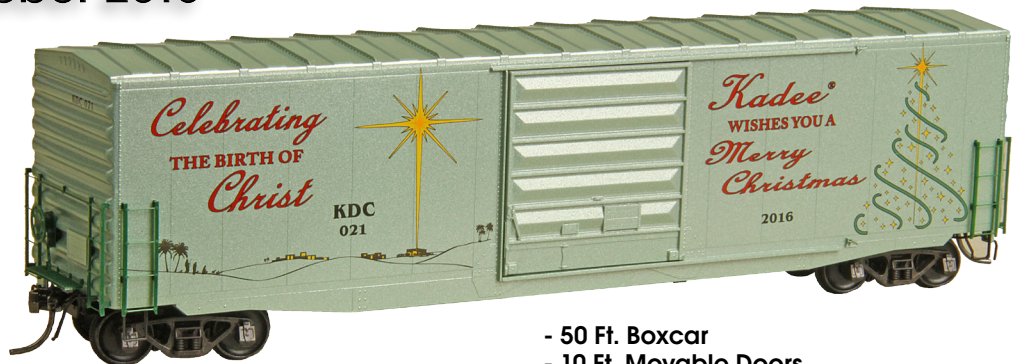
- Covered Hopper

## NEW October 2016

6921 KDC #021 ..... \$41.95  
 2016 Kadee® Christmas Car  
 Door: 10' - BLT. 2016  
 Light Metallic Green



Made & Assembled  
 Entirely in the U.S.A.



- 50 Ft. Boxcar  
 - 10 Ft. Movable Doors  
 - Limited Production Run  
 - Serial Numbered

# PRE-ORDER CARS

## Last Chance to Pre-Order November Release Cars

#6391 P&E #4658.....\$37.95 WITH "HGC" TRUCKS  
50' Boxcar - 10' Door, Built 1964, Factory New, Century Green

#6392 P&E #4630.....\$37.95 WITH "HGC" TRUCKS  
50' Boxcar - 10' Door, Built 1964, Factory New, Century Green

#9009 FBCX #99.....\$44.95 WITH "HGC" TRUCKS  
Tank Car - Foley Butane Co., Step Platform, Built 1948, Factory New, Black

We have assigned production quantities, and have begun or are finishing up the production process on **November Pre-Orders**. We pre-set a number of extras, but once the extras are sold, any late orders and general release sales of the **November** cars may be subject to "OUT-OF-STOCK".

## December Pre-Orders



#5127 A&WP #37951.....\$36.95 WITH "HGC" TRUCKS  
40' Boxcar - 8' Door, Built 1952, Factory New, Red Oxide



#8653 B&O #631420.....\$45.95 WITH "HGC" TRUCKS  
Covered Hopper - Built 1957 Shopped 1977, Yellow

## January Pre-Orders



#4096 ATSF #31382.....\$37.95 WITH "HGC" TRUCKS  
40' Boxcar - 6' Door, Built 1950, Factory New, Boxcar Red



#5126 CG #7145.....\$36.95 WITH "HGC" TRUCKS  
40' Boxcar - 8' Door, Built 1952, Factory New, Red Oxide

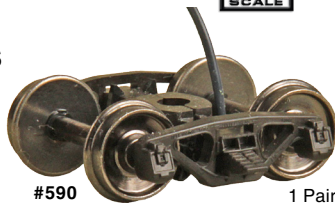
## HO-Scale Electrical Pickup Caboose Trucks



### #590 BETTENDORF - AAR ELECTRICAL PICKUP CABOOSE TRUCKS

2 Piece "HGC" Trucks & RP-25 33" Smooth Back Code 110 Metal Wheels with Free Rolling Insulated Axles

#590.....\$23.25



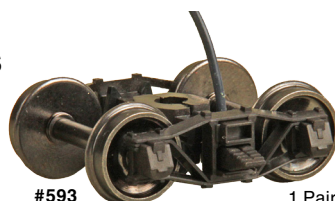
#590

1 Pair

### #593 ARCH BAR ELECTRICAL PICKUP CABOOSE TRUCKS

2 Piece "HGC" Trucks & RP-25 33" Smooth Back Code 110 Metal Wheels with Free Rolling Insulated Axles

#593.....\$23.25

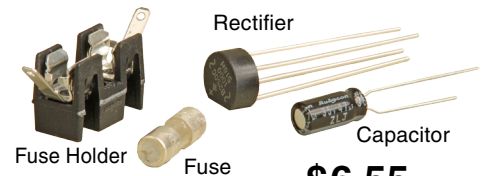


#593

1 Pair

## #169 RECTIFIER KIT

Converts AC or DC track current to polarized DC current suitable for LED lighting and other electronic devices that require DC current.



\$6.55 1 kit

For use with Kadee® #590 & #593 Electrical Pickup Trucks.

CNW, DRGW, MKT, MP, SP, SSW, UP, & WP marks are made under trademark license from Union Pacific Railroad Company.

⚠WARNING: CHOKING HAZARD - Small Parts - Not for children under 14 years.

Lettering similar to cars shown \*Subject to change without notice.

## Current In-Stock HO-Scale "RTR" Freight Cars

092116

40' PS-1 Boxcars			
4000 <b>Undecorated</b> ..... \$24.65 Lot: 8004 - Series: 700-849 Door: 6' - BLT. 1951 - Factory New Boxcar red	5125 <b>L&amp;N #5073</b> ..... \$35.95 Lot: 8039 - Series: 5000-7199 Door: 8' - BLT. 1952 - Factory New Red Oxide		
4098 <b>ACY #805</b> ..... \$34.95 Lot: 8004 - Series: 700-849 Door: 6' - BLT. 1951 - Factory New Boxcar red	5199 <b>Undecorated</b> ..... \$24.65 Door: 8' - Red Oxide		
4099 <b>CIL #820</b> ..... \$36.95 Lot: 8060 - Series: 601-851 Door: 6' - BLT. 1952 - Factory New Boxcar red	5200 <b>Undecorated</b> ..... \$24.65 Door: 8' - Boxcar Red		
4126 <b>GBW #738</b> ..... \$35.95 Lot: 5977 - Series: 700-899 Door: 6' - BLT. 1950 - Repainted 1967 Red <b>LOW INVENTORY</b>	5301 <b>RUT #445</b> ..... \$42.95 Lot: 8383 - Series: 400-450 Door: 8' - BLT. 1957 - Factory New Yellow & Green <b>LOW INVENTORY</b>		
4127 <b>CP #269394</b> ..... \$36.95 Lot: 8087 - Series: 269100-269599 Door: 6' - BLT. 1953 - Repainted 1966 Red Oxide <b>LOW INVENTORY</b>	5316 <b>TM #8952</b> ..... \$33.95 Lot: 8344 - Series: 8951-8975 Door: 8' - BLT. 1957 - Factory New Boxcar Red		
4128 <b>ACY #745</b> ..... \$36.95 Lot: 8004 - Series: 700-849 Door: 6' - BLT. 1951 - Repaint 6-64 Yellow	5317 <b>CNJ #23523</b> ..... \$35.95 Lot: 8401 - Series: 23500-23549 Door: 8' - BLT. 1957 - Repaint 4-67 Boxcar Red		
4129 <b>RI #22657</b> ..... \$36.95 Lot: 8028 - Series: 21000-22999 Door: 6' - BLT. 1951 - Repaint 3-68 Boxcar Red	5319 <b>CAGY #170408</b> ..... \$39.95 Lot: 8364 - Series: 170401-170450 Door: 8' - BLT. 1957 - Repaint 12-77 White		
4320 <b>RF&amp;P #2835</b> ..... \$37.95 Lot: 8042 - Series: 2801-2900 Door: 6' - BLT. 1952 - Repaint 3-70 Blue	5320 <b>SSW #35048</b> ..... \$38.95 Lot: 8299 - Series: 34800-35149 Door: 8' - BLT. 1956 - Factory New Boxcar Red		
4524 <b>AA #413</b> ..... \$35.95 Lot: 8337 - Series: 400-499 Door: 6' - BLT. 1957 - Factory New Boxcar Red	<b>Collectors/Specialty Cars</b>		
4525 <b>AA #426</b> ..... \$35.95 Lot: 8337 - Series: 400-499 Door: 6' - BLT. 1957 - Factory New Boxcar Red	6920 <b>KDC #020</b> ..... \$39.95 2016 Kadee® 70th Anniversary Car Door: 10' - BLT. 2016 Light Metallic Blue	7057 <b>CIL #4019</b> ..... \$43.95 Lot: PS 8168 - Series: 4001-4150 BLT. 1954 - Factory New Boxcar red	
4529 <b>C&amp;M #16074</b> ..... \$38.95 Lot: 8191 - Series: 16001-16150 Door: 6' - BLT. 1954 - Factory New Green <b>LOW INVENTORY</b>	6921 <b>KDC #021</b> ..... \$41.95 2016 Kadee® Christmas Car Door: 10' - BLT. 2016 Light Metallic Green	7058 <b>P&amp;S #3128</b> ..... \$42.95 Lot: PSC - Series: 3000-3199 BLT. 1947 - Factory New Black	
4930 <b>VTR #156</b> ..... \$37.95 Lot: 8225 - Series: 150-199 Door: 7' - BLT. 1955 - Repaint 1964 Red <b>LOW INVENTORY</b>	<b>50' PS-1 Boxcars</b>		
4931 <b>MILW #8754</b> ..... \$37.95 Lot: 8224 - Series: 8725-8774 Door: 7' - BLT. 1955 - Factory New Red Oxide	6000 <b>Undecorated</b> ..... \$24.65 Door: 9' - Boxcar Red	7059 <b>RDG #84000</b> ..... \$43.95 Lot: BSC 155 - Series: 84000-84999 BLT. 1951 - Factory New Black	
	6024 <b>BM #77002</b> ..... \$36.95 Lot: 8288 - Series: 77000-77999 Door: 9' - BLT. 1956 - Shopped 11-77 Blue & Black	7501 <b>Undecorated</b> ..... 36.95 Black	
	6209 <b>CG #1623</b> ..... \$38.95 Lot: 8283 - Series: 1500-1999 Door: 9' - BLT. 1956 - Factory New Silver & Black	<b>2003 CU FT. PS-2 Hopper</b>	
		8001 <b>Undecorated</b> ..... 35.95 Alkali Resisting Light Gray	
		8042 <b>SLSF #84036</b> ..... \$42.95 Lot: 8444 - Series: 84000-84099 BLT. 1958 - Factory New Alkali Resisting Light Gray	
		8043 <b>GN #71482</b> ..... \$43.95 Lot: 8406 - Series: 71405-71504 BLT. 1958 - Factory New Alkali Resisting Light Gray	
		8044 <b>SOO #6837</b> ..... \$42.95 Lot: 8378C - Series: 6845-6893 BLT. 1957 - Factory New Red Oxide	
		8338 <b>NP #75261</b> ..... \$42.95 Lot: 8331F - Series: 75200-75299 BLT. 1957 - Factory New Alkali Resisting Light Gray	
		8601 <b>Undecorated</b> ..... 35.95 Alkali Resisting Light Gray	
		8651 <b>D&amp;H #12059</b> ..... \$43.95 Lot: 8217 - Series: 12000-12099 BLT. 1955 - Repaint 1971 Alkali Resisting Light Gray <b>LOW INVENTORY</b>	
		8652 <b>FEC #14103</b> ..... \$42.95 Lot: 8250 - Series: 14076-14110 BLT. 1955 - Factory New Alkali Resisting Light Gray	
		<b>ACF 11,000 Gallon Insulated Tank Car</b> <b>OUT OF STOCK</b>	
		7056 <b>CIL #4038</b> ..... \$43.95 Lot: PS 8168 - Series: 4001-4150 BLT. 1954 - Factory New Boxcar red	
		<b>50-ton AAR "Standard" Open Bay Hopper</b>	
		7001 <b>Undecorated</b> ..... 36.95 Black	
		7002 <b>Undecorated</b> ..... 36.95 Boxcar Red	
		7053 <b>ATSF #78299</b> ..... \$43.95 Lot: PS 5916 - Series: 78000-78299 BLT. 1948 - Factory New Boxcar Red <b>LOW INVENTORY</b>	

## Sam's Corner

The following is an article I wrote for the September issue of "Hobby Merchandiser" magazine that I thought would be of interest for this month. Sam the Answer Man will only be available after 1:00 p.m. PST Mon-Thu to answer your Kadee® related questions.

### Sam the Answer Man: #118 October 2016 "THE COSTS OF DOING BUSINESS AS A MANUFACTURER"

Few people actually know the "complete" process and costs involved in a manufacturing business. This year is Kadee Quality Products 70th Anniversary and being in business since 1946 we've seen and experienced many changes in the industry, the manufacturing processes, world economy, and constant rising costs of everything.

We make all of our products in our own plant here in White City, Oregon USA. This means we do everything in house ourselves including R&D, designing, tool making (machining our own molds), forming the parts with injected die cast metal or plastic injection, assemble and package the products, and we even have our own print shop. Our Quality Control is no farther away than our back room, not China. We produce hundreds of diversified model railroad products so we are not dependent on just freight cars and locomotives like other model railroad manufacturers. However, this certainly doesn't mean staying in business is easier than any other manufacture it just means we do and see things from a different perspective and it is still a matter of the bottom line at the end of the month and it's the same bottom line for everyone.

As an actual manufacturer we have to search the market for the raw materials and trying to find the quality, price (including shipping), available quantities, supply longevity, and now environmentally safe material is a constant challenge and the prices of raw material are not going down.

Since we own our property (building and machinery) we fortunately don't have to worry about rent or leases constantly increasing. We know several smaller manufacturers that have to down size or move because of their increasing rent and other overhead costs.

Most companies that have employees have "labor rates" to deal with and labor rates are the actual costs incurred keeping a person employed. This is not just the wages they receive it is all the overhead they generate including but not limited to, taxes, industrial and liability insurance, medical, retirement, and other benefits, along with the accounting and book keeping. This means that each employee has to generate enough revenue, in productivity or direct sales, to cover the cost of their employment and all the other overhead costs. Looking at it this way means that the employer has to find, train, and retain "quality" employees to help keep them in business. In Oregon we have to deal with the mistaken politically correct mandatory minimum wage increases that seem to be the trend with politicians without any foresight looking for support and votes without any regard for the employer as to how they are going to pay a higher wage without an increase in income. Don't get me wrong I certainly believe in paying a person a "living wage", I'm one of them, but that wage has to be in balance with the actual work being performed which includes skill level, experience, motivation, responsibility, and trainability, of the employee. Then you have to consider the local economy (cost of living) and inflation rate, the particular business's current wage scale and fairness to other employees not "entitled" to an increase without merit, other labor costs, overhead, profit margins (if any) and the bottom line.

Taxes are another issue; we have to pay an increasing amount of taxes, fees, bonds, and levies (which are another name for taxes). We're taxed on everything even on our own machinery and property, inventory of raw material, unassembled parts and components, and finished products. It no longer pays to keep a stock pile of anything because it's going to be taxed. This means that we have to spend more time controlling the flow of products and inventory. To me any increase in taxes is simply the failure of our government and politicians to utilize current revenue more efficiently and a way to get their fingers deeper into our pockets. It seems they want us to be a successful business only so they can tax us more.

All of these costs taxes, labor, insurance (another ridiculous story), raw material, shipping, utilities, machinery, and technology are constantly increasing and it has to be passed on to the consumer with the end product in order for a business to stay in business. Manufacturing in the states is becoming more difficult every day.

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