

Kadee[®] Quality Products Co. 673 Avenue C White City, OR 97503-1078 U.S.A.

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The Coupler People®



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The Kadee[®] 2019 Christmas Car







This is a sample of what the car may look like.

New Generation Large Scale Couplers

#1906 New Generation Body Mount \$9.75

#1904 New Generation Stationary Mounting \$7,15

#1905 New Generation

Sill Mount

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#1916 New Generation Bachmann[®] Loco with Dovetail Shank

\$10.²⁵

#1917

New Generation Centerset Short Couplers with Extra Short #821 Gear

15



\$9.⁷⁵



Truck Mount Centerset



#1908 New Generation Truck Mount Medium Offset

\$9.′°



New Generation Truck Mount Large Offset



#906

New Generation



#905 New Generation Sill Mount \$9.75



#916 New Generation Bachmann[®] Loco with Dovetail Shank



#906R New Generation Body Mount

Kadaa

#907 New Generation Truck Mount Centerset

\$9.⁷⁵





#909 New Generation Truck Mount Large Offset

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Current In-Stock HO-Scale "RTR" Freight Cars 060419 50' PS-1 Boxcars 40' PS-1 Boxcars 6000 Undecorated \$33.95 4000 Undecorated\$33.95 6406 TS #501 \$39.95 8340 MILW #99754 \$42.95 ONR 6025 BM #77064 \$33.95 4323 NH #33870 \$39.95 WP #3818 6511 . \$37.95 8659 ČR #878390 \$43.95 50-ton AAR "Standard" ACF 11,000 Gallon **Open Bay Hopper** DTI #18055 6361 \$36.95 Insulated Tank Car 4324 SOU #262053 \$39.95 7001 Undecorated\$39.95 4835 TP&W #621. . \$39.95 I NY 7002 Undecorated \$39.95 7501 Undecorated.. .\$39.95 6379 DHNY #50058 \$43.95 9011 FCX #126 \$44.95 9012 FTL X #207 \$44.95 CG #8199..\$38.95 5020 ILLINOIS CENTRAL 5021 N&W #53124\$36.95 7519 ALTON #61073 .\$41.95 5128 SAL #24579.....\$39.95 7520 ALTON #61086. .\$41.95 5199 Undecorated.....\$33.95 5200 Undecorated......\$33.95 6401 IC #12068. \$39.95 **Collectors/Specialty Cars** 9013 FTLX #209 \$44.95 nin 7521 GM&O #32801 \$42.95 7522 NC&STL #47541 \$40.95 6404 CNA #794321 \$39.95 2003 CU FT. PS-2 Hopper 6405 GTW #794321\$39.95 6923 KDC #023 \$42.95 8001 Undecorated\$39.95 9015 SHPX #2570. \$44.95 8601 Undecorated.....\$39.95 9016 PBGX #36 \$44.95 8046 SP #401253\$43.95 9017 TGCX #100..... \$44.95

Sam's Corner

This series is to help answer the many questions about Kadee[®] products and to provide "Helpful Hints" to modelers using our products. Sam the Answer Man will only be available after 1 to 4 p.m. PST Mon-Thu to answer your Kadee[®] related questions or e-mail him at mail@kadee.com

Sam the Answer Man: #150 June 2019 "Celebration? or Reality?"

This is my 150th article so all of you should have a gigantic huge celebration to commemorate the anniversary of such an undertaking as I've been at this for 150 months, not quite like this year's 150th Golden Spike Celebration though. So let's start with a small group of my best friends, a secluded Alpine Lake setting with good fishing, 80°- 85° slight breeze, real hard wood fired Bar-B-Que, bone in rib steak, marinated Tri-Tip, or any number of my endless other favorites, homemade country baked beans (many variations), skewered veggies, sautéd mushrooms and onions, assorted picnic salads, heavily buttered garlic toast, old fashion root beer, rich dark chocolate milk, homemade ice cream and pastries, seedless watermelon and heart of gold cantaloupe. Whew, that's a good start but then I wake up and have get back to reality, rats!

I'm sure most of you have noticed the changes we are making with our web site. There are bugs, of course, that will take a while to work out. So be patient and just read and follow the instructions, notes, and helpful data and it should all work for you. The entire web site is now in a "shopping cart" format but we are transferring most of the general non shopping information from the old site to the new. So you'll have to learn how to find the info you need by reading the info and following through as instructed. Get use to it, change is a constant in life that can't be helped. You should try and learn something new everyday even if you have to make an extra effort to do so, it will be worth it and later on in life you'll thank yourself.

I have a constant flow of requests for us to make certain freight cars or other various model railroading products. Most of these requests are someone's favorite freight car or tool that they might think everybody in the hobby will buy at least a hundred or more. Unfortunately, it usually ends up being an odd obscure car or a product that only a few might want or it's easily hand made by the modeler. Also unfortunately, they have little understanding of what really is involved in making a new car or even the simplest of products. Presently a common 40 foot box car would take us anywhere from 3-4 years to design and cut all the tooling. Then we have to scratch build our assembly jigs to install ladders, grab irons, and such. Even making a very simple two piece mold may take more than a month or two. In order to invest the time we have to justify the cost, calculate cost recovery time, initial and continuing future sales, packaging, marketing, and inventory data input, etc. Just thinking about this cost time and money, it's a lot more complicated and extensive than most modelers really understand. So everything we do has to have some sort of short or long term benefit that hopefully results in at least a small profit, after all we are a business and need to stay in business.

I also receive many requests from recently retirees that are starting new or just getting back into the hobby. One in particular said he's 70 and getting back to what he was doing in his teens and needed help with some very old car kits. I made some suggestions using our whisker couplers that I think he didn't know much about. I find many older modelers that had gaps in their modeling years find that there are so many new products and technology it's like starting over in some respects. However, I do remind them that the primary basics do not change, it's your models and your layout you can do anything you want, above all make sure you understand this is a "hobby" and meant to be relaxing and enjoyable and that's that.

Sam the Answer Man will only be available after 1 to 4 p.m. PST Mon-Thu to answer your Kadee® related questions or e-mail him at mail@kadee.com

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IMPORTANT NOTICE

- Kadee's Pre-Order "RTR" program is being *suspended as of December 1, 2019.*
- Due to production costs & pre-order challenges the board has made the decision to close the pre-orders!
- RTR CARS WILL BE RELEASED in LIMITED quantities upon completion.
- In order to learn of the releases of "RTR" CARS you will need to sign up for our electronic newsletter e-mail list for monthly flyer or check our website regularly!
- PLEASE DO NOT CALL FOR UPCOMING CARS AS STAFF WILL NOT DISCLOSE NEW RELEASES AS THEY WILL NOT KNOW ROAD NAMES & BODY STYLES UNTIL POSTED ON INTERNET.
- ALL CARS WILL BE SOLD 1ST COME 1ST SERVE, which means we will NO LONGER be able to hold cars for future orders.
- MAILED MONTHLY FLYERS WILL BE IN TRANSIT AFTER LIVE RELEASE DATE, so be sure to sign up for the monthly flyer electronically to avoid missing out!
- Don't miss out on any future releases, Please sign up now for the "Standing Order Program" today!!

STANDING ORDER PROGRAM

Standing Order Program is simple... You sign up with us to receive a set number of each RTR car we release each month <u>AND</u> agree to receive electronic notifications of our Monthly Product Announcements; this is the first notification of which cars are being released for the month.

To sign up for the Standing Order Program, please e-mail us the following information:

- Number of cars to make for you each month (as little as one each)
- Name and address to ship to, and preference for shipping (USPS or UPS)
- Please indicate if there are any RTR styles that you do not want (40', hopper, tank, etc.)
- All shipments will be billed to open accounts or credit card on file, so if you do not have either of these, please contact us before the standing order program goes into effect.

*** If after the monthly announcement, you would like to add product to your order OR decline the current released car, <u>you have 5 business days to contact us</u> (electronically via e-mail) to alter your shipment in any way. After the 5th business day. the standing order will be shipped automatically***

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